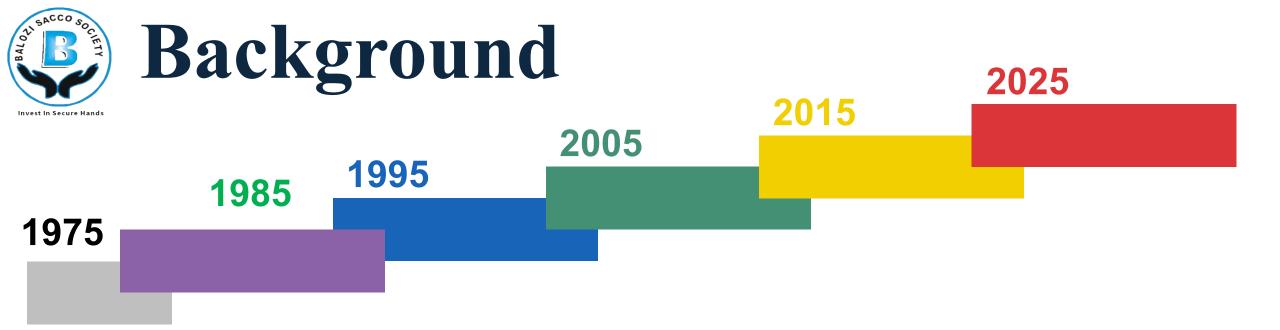


### **Education Forum 2025**



- ➤ Balozi SACCO Ltd was formed in 1975 by LES
- > Membership later opened to other embassies and reputable organizations
  - Regulated by SASRA & Ministry
  - SACCO has a strong capital base

- Best managed SACCO
- Best deposit, risk management SACCO
- SACCO is stable and going concern despite negative publicity on KUSCCO(timely payments e.g loans)



## Common bond

OPENHOUSE

- >Strength of a SACCO depends on numbers
- The more the members, the stronger the SACCO
- The SACCO requests for your consent to open common bond to the public
- Some benefits of opening common bond include & not limited to:
  - Widens scope of guarantorship
  - More cash inflow-Self sufficiency
  - Attainment of statutory ratios e.g. liquidity ratios
- ➤ Recruit reputable organization
- ➤ Public will join SACCO through member referrals/recommendations



## Governance of the SACCO

- ➤ Board/SC must satisfy chapter 6 of constitution of Kenya
- ➤ Board/SC must have a degree
- > SC must be qualified accountant
- ➤ Maximum term in office(board/SC) is 9 years
- > Members free to via for vacant positions accordingly
- ➤ No scandal in the SACCO since inception
- > Members must sign indemnity and forward to ministry



### **Current Situation**

- ➤ Balozi is vibrant and a going concern
- ➤ Healthy loan book KES 5B
- Total deposits KES 4.3B
- ➤ Monthly loan issued KES 130M
- Daily disbursement of loans
- ➤ No queuing of loans



## Savings Products





Share Capital





- Earns interest and determines maximum amount to borrow or guarantee
- ➤ Interest rate 2024: 10.0%
- Minimum KES. 4,000 per month subject to deposit banding

- > Ownership of Balozi
- Dividend rate 2024: 20%
- Minimum share capital- KES. 50,000 by Dec 2025
- ➤ New members build share capital over 3 yrs

- Saving platform for children and earns interest of 5% p.a
- Available for both individual and chamas
- ➤ Withdrawable any time
- Higher constant returns compared to fluctuating returns from Money market



# Default Management

- > Loan is defaulted is being underpaid, not paid totally or is past repayment period
- > Defaulters are now referred to CRB immediately they default, without hesitation
- > Guarantors only attached after offset of defaulter's loan with deposit
- > Any money recovered from defaulter is refunded to guarantors
- > SACCO has employed a fully dedicated staff to enhance defaulter's follow up.
- ➤ Share any defaulter's information with the SACCO via email: recovery@balozisacco.com
- > Defaulters are frequently followed up and their guarantors advised too

Note: Borrow wisely and repay promptly



## Conclusion

- ➤ Open common bond
- ➤ Recruit non-members to join the SACCO
- ➤ Join the SACCO to be empowered
- > Save and borrow now for your projects
- ➤ Plough back dividend/interest to create more wealth
- ➤ Borrow wisely, invest diligently and repay promptly

#### Contact us:

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Thank You

**God Bless**